ETHIOPIAN WELCOMES Dreamliner's Bigger Brother The First **B787-9** in Africa

Ethiopian Airlines Factsheet - October 2017

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Always First in Africa! Leading the Way Past, Present & Future



A STAR ALLIANCE MEMBER 🐔

Overview

Ethiopian Airlines (Ethiopian) is the leading and most profitable airline in Africa. In 2014 IATA ranked Ethiopian as the largest airline in Africa in revenue and profit. Over the past seven decades, Ethiopian has been a pioneer of African aviation as an aircraft technology leader. It all started with a military surplus C-47, leading the way with the first Jet service in the continent in the early 60's to the first B-767 in the mid 80's, to the first African B-787 Dreamliner in 2012 and the first African Airbus A-350 in 2016.

Ethiopian joined Star Alliance, the world's largest Airline network, in December 2011. Ethiopian is currently implementing a 15-year strategic plan called Vision 2025 that will see it become the leading airline group in Africa with seven strategic business units. Ethiopian is a multi-award winning airline, including SKYTRAX in 2017 and Passenger Choice Awards in 2015, and has been registering an average growth of 25% per annum for the past ten years.

| Ethiopian Bac | kgroun | d Information |
|-------------------------------|--------|---|
| Founded | • | December 21, 1945 |
| Starting date of operation | • | April 08, 1946 |
| Ownership | - | Government of Ethiopia (100%) |
| Head Office | - | Bole International Airport, P.O. Box 17 |
| | | Addis Ababa, Ethiopia |
| | | Fax: (+ 251)11661 1474 |
| Reservations | • | Tel: (+251) 11 665 6666 |
| Website | • | http://www.ethiopianairlines.com |
| Group Chief Executive Officer | • | Mr. Tewolde GebreMariam |

Fleet Summary

| | Aircraft Inventory: Average age of aircraft: | 93 5 years | Fleet on order: | 59 |
|--------------------|--|-----------------------------------|---|-------------------------|
| Passenger aircraft | Airbus - A350-900 Boeing 787-800 Boeing 777-300ER Boeing 777-200LR Boeing 767-300ER Boeing 737-800W Boeing 737-700NG | 6 19 4 6 6 16 9 | Airbus - A350-900 Boeing 787-9 Boeing 777-200LRF(Cargo) Q400 Bombardier Boeing 737 MAX 8s | 18 4 2 5 30 |
| Freighters | Bombardier Q400 Boeing 777F Boeing 757-200F | 19 6 2 | | |



Network Information

International Destinations

In Africa:

| Abidjan | Cape Town | Entebbe | Khartoum | Lusaka | Seychelles |
|--------------|---------------|--------------|-------------|--------------|----------------|
| Abuja | Comoros | Enugu | Kigali | Malabo | Victoria Falls |
| Accra | Conakry | Gaborone | Kilimanjaro | Maputo | Windhoek |
| Addis Ababa | Contonou | Goma | Kinshasa | Mombasa | Yaounde |
| Antananarivo | Dakar | Harare | Lagos | Nairobi | Zanzibar |
| Bamako | Dar-es-Salaam | Hargeisa | Libreville | Ndola | |
| Blantyre | Dire Dawa | Johannesburg | Lilongwe | Niamey | |
| Brazzaville | Djibouti | Juba | Lome | N'Djamena | |
| Bujumbura | Douala | Kaduna | Luanda | Ouagadougou | |
| Cairo | Durban | Kano | Lubumbashi | Pointe-Noire | |

The Americas:

| Los Angeles Ne | lew York | Sao Paulo | Toronto | Washington |
|----------------|----------|-----------|---------|------------|
|----------------|----------|-----------|---------|------------|

Europe:

| Brussels | Dublin | Frankfurt | Istanbul | Liege | London |
|----------|----------|-----------|----------|-------|-----------|
| Madrid | Milan | Oslo | Paris | Rome | Stockholm |
| Vienna | Zaragoza | | | | |

Asia:

| Ahmedabad | Bangalore | Bangkok | Beijing | Chengdu | Chennia |
|-----------|-----------|----------|-----------|---------------|---------|
| Delhi | Guangzhou | Hanoi | Hong Kong | Kuala Lumpur | Manila |
| Mumbai | Seoul | Shanghai | Singapore | Narita- Tokyo | |

Middle East

| Bahrain | Beirut | Dammam | Dubai | Dubai/ Al maktoum | Doha |
|----------|--------|---------|--------|-------------------|---------|
| Jeddah | Kuwait | Madinah | Muscat | Riyadh | Sharjah |
| Tel Aviv | | | | | |

Domestic Destinations

| Addis Ababa | Axum | Gambella | Jijiga | Lalibela |
|-------------|-----------|----------|-------------|----------|
| Arba Minch | Bahirdar | Gode | Jimma | Mekele |
| Assosa | DembiDolo | Gonder | Kebri Dahar | Semera |
| Awassa | Dire Dawa | Humera | Kombolcha | |



Cargo Destinations

| Accra | Chennai | Harare | Kigali | Mexico | Riyadh |
|-------------|-------------------|--------------|-------------|-------------|----------|
| Addis Ababa | Dakar | Hong Kong | Kinishasa | Milan | Shanghai |
| Ahmedabad | Douala | Istanbul | Lagos | Mumbai | Sharjah |
| Bamako | Dubai/ Al maktoum | Jeddah | Liege | New Delhi | Zaragoza |
| Bangalore | Entebbe | Johannesburg | Lilongwe | Nairobi | |
| Brazzaville | Enugu | Juba | Lome | Niamey | |
| Brussels | Guangzhou | Kano | Los Angeles | N'Djamena | |
| Bujumbura | Hanoi | Khartoum | Lusaka | Ouagadougou | |

Code Share Partners

| Aegean Airlines | All Nippon Airways | ELAL Israel Airlines | Rwanda Air | Turkish Airlines |
|-----------------|--------------------|-----------------------------|-----------------------|----------------------------|
| Air Canada | Asiana Airlines | Kuwait Airways | Scandinavian Airlines | United Airlines |
| Air China | ASKY Airline | LAM/ Mozambique Airlines | Shenzhen Airlines | Azul Brazilian Airlines |
| Air Europa | Austrian Airlines | Lufthansa | Singapore Airlines | |
| Air India | Avianca Brazil | Malaysian Airlines | South African Airways | |
| Air Namibia | Egypt Air | Oman Air | TAP Portugal Airline | |

Star Alliance Member Carriers

| Adria Airways | Asiana Airlines | Egyptair | Singapore Airlines |
|--------------------|-------------------|-----------------------|-------------------------------|
| Aegean Airlines | Austrian | Ethiopian Airlines | South African Airways |
| Air Canada | Avianca | Eva Airways | Swiss |
| Air China | Avianca In Brazil | Lot Polish Airlines | TAP Portugal |
| Air India | Brussels Airlines | Lufthansa | Thai Airways International |
| Air New Zealand | Copa Airlines | Scandinavian Airlines | Turkish Airlines |
| All Nippon Airways | Croatia Airlines | Shenzhen Airlines | United Airlines |



Ethiopian with Two Class Services

Cloud Nine: Combined services of First and Business Classes. Cloud Nine has the space, comfort and style that make flying with Ethiopian a pleasure.

Economy Class: Passengers are offered different category of audio channels with access to a video library of 16 Blockbuster Hollywood films, 26 Hollywood classics including 10 Hollywood kid's classics, 49 international films & 82 TV shows including destination guides.

Frequent Flyer Program: ShebaMiles awards Ethiopian frequent flyers with award tickets, upgrades to business class, access to all Star Alliance member airline executive lounges, additional free baggage allowance and many other privileges for their accumulated mileages. A new Platinum tier level has been introduced as of January 2017 in addition to the Gold, Silver and Blue tier. The Platinum tier level offers extra benefits to frequent flyers that accrue 75,000 status miles or 60 qualifying segments within one calendar year, Jan 1st–Dec 31st within the validity period of two years, in addition to the remaining months in the qualification year.

Passenger Airport Terminal

Addis Ababa - Ethiopian Main Hub Lome (Togo) - Ethiopian Second Hub Lilongwe (Malawian) - Ethiopian Third Hub

Human Capital

Number of employees as of June 30, 2017 stands at +13,933

Ethiopian Aviation Academy (EAA)

Ethiopian Aviation Academy (EAA) is the largest and the most modern aviation academy in Africa recognized as ICAO regional Training Center of Excellence. To train aviation professionals from classrooms to simulator training, EAA offers industry standard training for pilots, aircraft technicians, cabin attendants and ground services staff both for initial and recurrent students. The Leadership & Career Development Center is training thousands in Management and Leadership Skills.

Our cabin crew training simulates real-time scenarios with training aircrafts designed for emergency drills and service training. Our pilot training school has light aircraft, motionless and moving simulators on both training and jet aircraft. Virtual Maintenance Trainers (VMTs) and various workshops feature our aircraft maintenance training. Beyond these, our academy is venturing into e-learning and virtual classroom training. Trainee services include a trainees' cafeteria, dormitories, an administration complex and a plush new auditorium. The academy plans to take in 4,000 students a year.

Full Flight Simulator

Our simulators are for the most technologically advanced aircraft as a sign of the company's commitment to leading Africa's aviation industry, as well as bridging the continent's skills gap. We have simulators for all the aircraft we fly; B787, B777, B767/B757, B737 and Q400. We will soon acquire the A350 simulator as well.



Ethiopian Maintenance and Repair Overhaul (MRO)

The scale of the MRO operation at Ethiopian is breathtaking. It is the largest MRO service in Africa and serves this continent and the Middle East. The facility is fully equipped with Hangars, Engine and Component Maintenance workshops and all the harnesses and equipment needed to dismantle, repair and overhaul aircraft, engines and components. Even if you have flown a lot you might have not fully appreciated the size of the largest jet engines until you are up close and personal with them as you walk through the workshop. The MRO service was established in 1957 and it currently employs over 2,000 technical personnel. Ethiopian MRO provides Line Maintenance services at all stations where Ethiopian flies and extends the services to other operators at some of the stations. The facility is fully certified by the ETCAA, FAA and EASA. Ethiopian MRO offers world-class services to its customers and helps make Ethiopian one of the most dependable and safest airlines in the world.

Ethiopian Cargo

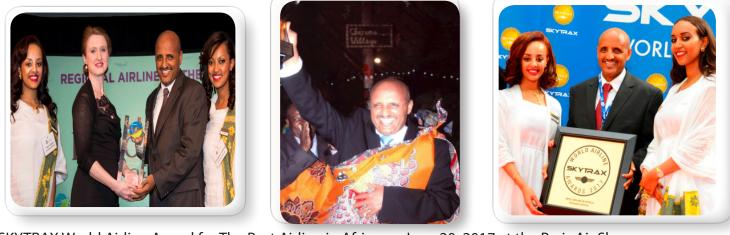
Ethiopian Cargo is the largest network cargo operator in Africa. With our dedicated 6 - Boeing 777-200LRF and 2 - Boeing 757-260 freighters, we serve 39 cargo destinations in Africa, the Gulf, the Middle East, Asia and Europe with an average daily uplift of 650 tons on top of the belly hold capacity to over 100 destinations in our network with daily average uplift of 150 tons. Ethiopia is perfectly situated in the center of the emerging economies and Ethiopian Cargo, as the largest cargo operator, is also contributing its part to the economic growth through its main hub, Addis Ababa Bole international Airport. In line with the Vision 2025, Ethiopian Cargo has inaugurated a state of the art cargo terminal with an annual capacity of 1.2 million tons and planning to serve 47 destinations using 18 freighter aircrafts.

Ethiopian Catering

The new catering facilities expansion built with an investment of US\$ 15 million which has a capacity to produce 100,000 meals a day, up from the current 36,000 is inaugurated on October 29, 2016. The facilities are modern and fully equipped to deal with such a high demand. Good food is important to our discerning customers. Ethiopian Catering is dedicated to delivering high quality service and part of that is delivering high quality food. The new menus give customers the choice of local injera, a vegan option, and a variety of world cuisines, from Chinese and Indian to Italian.



Ethiopian proved to be a Multi Award Winner receiving recognition from reputable organizations.



SKYTRAX World Airline Award for The Best Airline in Africa on June 20, 2017 at the Paris Air Show.

Industry and Customer Choice Awards as the Rising Star Carrier of the Year October 13, 2017

2017 Middle East and Africa Airline of the Year by Airline Economics Magazine October 9, 2017

Middle East and Africa Airline of the Year 2017 by Airline Economics October 3, 2017

CIMG Airline of the Year 2016_September 28, 2017

Most promising airline Award at the Arabian travel Awards on July 4, 2017

Ethiopian Collects Three Awards at the 2nd Ghana National Aviation Awards September 04, 2017

GMR-IGI Airport Business Partner Awards July 21, 2017

The 2016 Airline Reliability Performance Award, for the 6th year in a row from Bombardier Aerospace.

'African Airline of the Year' Award for 2017, for the second year in a row, during the 26th Annual Air Finance Africa Conference & Exhibition held in Johannesburg, South Africa.

Outstanding Food Service by a Carrier in Africa Awards on PAX International Readership Awards 2017 held in Hamburg on April 5, 2017.

Cargo Airline Award for Network Development at the 10th anniversary of the Brussels Airport Aviation Awards held on March 9, 2017.

African Cargo Airline of the Year Award during the 2017 Air Cargo Africa Conference held in Johannesburg from 21st to 23rd February 2017.

Africa Best Employer Brand and Business Leadership Excellence Awards at the 3rd Edition of Africa Best Employer

Ethiopian

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